

Location: CHILE GMT CA: 3 **GMT: Mr. Pedro Mario Marrello CLUBS MEMBERSHIP Club** Results Clubs **Membership** Results <u>Membership</u> 2011-2012 2012-2013 2011-2012 2012-2013 New Actual Actual Gain/ Gain/ Net Actual Actual Gain/ Gain/ Club Loss of Loss of New Dropped Loss of Loss of New Dropped Memb Month Month Goal Clubs Clubs Clubs Clubs Goal Memb Memb Memb **Memb** Jul/Aug/Sep 0 0 0 0 Jul/Aug/Sep -15 -4 -19 0 4 11 Oct/Nov/Dec Oct/Nov/Dec 0 0 0 0 0 4 5 -21 -16 -3 Jan/Feb/Mar Jan/Feb/Mar 0 18 1 Totals 0 0 0 0 Totals 26 16 -36 -20 -21 **Club Results 2012-2013** Membership Results 2012-2013 Goal, New, Dropped, Gain/Loss Goal, New, Dropped, Gain/Loss 20 15 8.0 10 5 0.6 0 -5 0.4 -10 -15 0.2 -20 -25 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Goal Gain Loss C Goal Dropped Gain Loss C Actual Dropped Actual Comparison of Club Gain/Loss Comparison of Membership Gain/Loss **Current Year Compared to the Previous Year Current Year Compared to the Previous Year** 6 0 4 2 0 -8 -2 -12 -4 -16 -20 -6 Jul/Aug/Sep Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Oct/Nov/Dec Jan/Feb/Mar Current Year Current Year Previous Year Previous Year Gender Comparison 2012-2013 YTD Status Quo Clubs 2012-2013 Status Quo Clubs Compared to Status Quo Members



